United Way of Washtenaw County is pleased to present our 2010-2011 Annual Report
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*Information is based on the best available information as of April 6, 2011
Mission

Mobilize human and financial resources to help individuals and families build better lives and stronger communities by providing leadership to: identify human service needs; set priorities and action plans to meet community needs; collaborate and partner with others; and demonstrate results that matter.

Vision

In a rapidly changing world, the United Way of Washtenaw County will continue to grow as an active participant in building a stronger, healthier and more compassionate community.

Values

The shared values of the United Way of Washtenaw County are:

- Caring
- Integrity
- Volunteerism
- Inclusiveness
- Community

Dear Friends:

With your support, United Way distributed $5,128,067 in Fiscal Year 2011 to agencies and programs that help people struggling with job loss, hunger, homelessness or illness - issues that stand in the way of a full and productive life.

Relief from hunger was ensured by a local food collection and distribution; parents had improved childhood care and education outreach for their children; the Safety Net Health Plan connected children and families with access to care; our treasured seniors were able to lead independent and safe lives; school age youth entered programs that build academic and life success; and housing outreach improved access to decent and affordable housing.

As stewards of your gifts, we gratefully submit this Annual Report. In it, we hope you find the information you need to make sound decisions about your plan for future giving.

Thank you for providing the most basic of human needs to the people in Washtenaw County who have endured so much.

Bill Brinkerhoff, Chair
Board of Directors
United Way of Washtenaw County

United Way of Washtenaw County is celebrating 90 years of service to the community.
CEO Connect with Brady Hoke
May 20, 2011

Campaign Cabinet

Todd Clark, Campaign Chair
United Bank & Trust

The Campaign Cabinet Committee provides leadership in developing and implementing successful fundraising strategies and promotes awareness about how United Way of Washtenaw County responds to critical needs.

Tina Clark, Campaign Chair
United Bank & Trust

"Your investment in our collaborative effort will help to dramatically transform the lives of children, families and single adults who are experiencing or at imminent risk of homelessness. Working together, we continue to make our community a healthier, kinder and richer place."

- Julie Steiner
Executive Director
Washtenaw Housing Alliance

The Campaign Cabinet Committee provides leadership in developing and implementing successful fundraising strategies and promotes awareness about how United Way of Washtenaw County responds to critical needs.

Gloria Brooks
Arbor Hospice
Rod Byrne
Rehmann
Lloyd and Laurie Carr
Community Volunteers
Mike Chatas
United Bank & Trust
Tim Damschroder
Bodman
JPaul Dixon
Hylant Group
Art Doner
United Bank & Trust
Bruce Duncan
Comerica
Frank Fike
Community Volunteer
Joe Fitzsimmons
Community Volunteer
Doug Gross
Raymond James
Mary Hays
Bank of Ann Arbor
Tim Helber
United Bank & Trust
Mark Holtz
Bank of Ann Arbor
Pam Jones-Sexton
United Bank & Trust
Hans Maier
Bank of Ann Arbor
Anthony Meadows
Ford Rawsonville & UAW 898
John Nixon
Michigan Commerce Bank
Lolita Nunn
KeyBank

Chris Prisby
JP Morgan
Patrick Savage
Hylant Group
Peter Schork
Ann Arbor State Bank
Rich Sheridan
Menlo Innovations
Dave Skaff
United Bank & Trust
Marilyn Smith
General Motors Corporation
Dennis Ticknor
Bank of Ann Arbor
Debbie Weirich
Bank of Ann Arbor
John Urquhart
Crippen, Urquhart & Weber

"Your investment in our collaborative effort will help to dramatically transform the lives of children, families and single adults who are experiencing or at imminent risk of homelessness. Working together, we continue to make our community a healthier, kinder and richer place."

- Julie Steiner
Executive Director
Washtenaw Housing Alliance
Advisory Committee

Bob Guenzel, Chair
1999 & 2001 Chair, Board of Directors
2008 Campaign Chair

The advisory committee is composed of past Campaign Chairs and past members of the Board of Directors who meet quarterly and provide advice and support to United Way of Washtenaw County.

Finance Committee

Tim Gretkierewicz, Chair
KeyBank

Jose Javier Bartolomei
Miller Canfield
William Brinkerhoff
Founder, Cerenis Therapeutics
Jeff Kennedy
University of Michigan
Kristen Holt
NSF International
Patrick Savage
Hylant Group
Catherine Schmidt
Glacier Hills Senior Living Community
Carol Sennett
University of Michigan

The Finance Committee assists in preparing the annual budget, monitors the budget, provides guidance on investment policies and is responsible to maintain and implement a gift acceptance policy.

Audit Committee

Kristen Holt, Chair
NSF International

Mary Jo Callan
Office of Community & Economic Development
Laurel Champion
annarbor.com
Gretchen Driskell
City of Saline
Kevin Graber
JPMorgan Chase
Diane Keller
A2Y Chamber

The Audit Committee annually examines the accounts of the corporation, recommends and meets with the board chosen CPA firm, monitors compliance with the corporation’s policies on professional conduct and conflicts of interest and handles complaints about accounting and financial matters.
The Community Investment Committee assists the board with creating an overall awareness of strategic questions and recommended strategies that improve our ability to address critical human service needs with oversight and accountability.

Student United Way

Student United Way is based on the University of Michigan campus where hardworking students dedicate hours to giving, advocating and volunteering in the area of education, income, and health.

Andrea Gregorka, President
Student, University of Michigan

Mackenzie Lebeis, Vice-President
Student, University of Michigan

Rachel Muscott, Secretary
Student, University of Michigan

Emma Tinsley, Co-Volunteer Coordinator
Student, University of Michigan

Margo Lee, Co-Volunteer Coordinator
Student, University of Michigan

Hanna Walsh, Publicist
Student, University of Michigan

Sara Lustberg, Event Planner
Student, University of Michigan

Willy Chen, Historian
Student, University of Michigan
Power of the Purse Committee

Jackie Jenkins, Chair
Bank of Ann Arbor

Gloria Brooks
Arbor Hospice
Kathleen Craig
United Bank & Trust
Shon Dwyer
University of Michigan
Lynette Findley
Eastern Michigan University
Stacy Fuqua
University of Michigan
Karen Gladney
Comerica Bank
Joanne Hansen
Eastern Michigan University
Tina Heusel
Benz Insurance Agency

The Women’s Initiative of United Way of Washtenaw County has a goal to inspire, educate and engage women in philanthropy which positively impacts the lives of women, children and families in our community.

Kim Liberati
Bank of Ann Arbor
Denise Rabidoux
Evangelical Homes of MI
Joanne Rau
Fifth Third Bank
Sally Schmalt
Academy Coaching
Mitzi Talon
Bank of Ann Arbor
Ching-Yune Sylvester
University of Michigan
Betsy Volaric
Champions for Charity

Young Leaders Society

Alex Milshyeyn, President
Edwards Surovell Realtors

Mike Waard, Vice-President
Horizons Planning Corporations
Jack Brown
Edwards Surovell Realtors
Ashley Grassoff
ServPro
Carlos Lozano
Farm Bureau Insurance - Lozano Agency
Laura Wojcik
L. A. Wojcik and Associates

The Young Leaders Society promotes and encourages the spirit of philanthropy and volunteerism among the young residents of Washtenaw County. Members of the United Way Young Leaders Society are committed, compassionate and generous individuals who are dedicated to making a positive impact throughout our community.
Tocqueville Society

Thank You

Doug Gross, Chair

La Table Ronde d’Un Million de Dollars
Gifts of $1,000,000 or more
Ambassador Ronald & Mrs. Eileen Weiser

La Société Nationale
Gifts of $100,000-$249,999
Judy & Steve Dobson

Ordre de Liberté
Gifts of $25,000-$49,000
Bill Brinkerhoff & Kathy Sample
Jim & Patsy Donahey
Dick & Norma Sarns

Members de la Société
Gifts of $10,000-$24,999
Essel & Menakka Bailey
John & Betty Barfield
Jim & Debbie Beuche
Jamie & Cheryl Buhr
David & Valerie Canter
James & Jenny Carpenter
Rob & Kristin Casalou
Bob & Jean Chapman
Mary Sue & Kenneth Coleman
Anne A. & Howard J. Cooper
Paul N. Courant
& Marta A. Manildi
William & Judith Davis
John Debbink

Molly Dobson
Del & Nancy Dunbar
Garry C. & Barbara W. Faja
Bill & Cecilia Fileti
Beth & Joe Fitzsimmons
Paul & Anne Glendon
Doug & Sabrina Gross
Philip Hanlon & Gail Gentes
K. Larry & Ruth G. Hastie
Howdy & Carole Holmes
James R. & Anita Horn Jenkins
Phil Jenkins
Connie & Tom Kinnear
David & Louise Lutton
Sally & Bill Martin
Griff & Pat McDonald
Thomas & Deborah McMullen
Pat & Carolyn McNamara
Thomas F. & Judith G. Mich
Coco & Roger Newton
Representative Mark C Ouimet
& Dr. Donna S. Hrozencik

Ora Hirsch Pescovitz
Josh Pokempner & Gretchen Gardner
Phil & Kathy Power
Jim & Bonnie Reece
Doug & Sharon Rothwell
Tom & Ann Schriber
Mr. & Mrs. Jim Sterken
Doug Strong & Peggy Cavanagh
Mike & Debbie Tirico
Amherst & Janeth Turner
Marianne Udow-Phillips & Bill Phillips
Paul Van Hoof
Tim & Laurie Wadhams
Neil & Stacy Weissman
Dr. & Mrs. Walter Whitehouse
Clayton & Ann Wilhite
1 Anonymous
The United Way of Washtenaw County recognizes the importance of strategic investments in our community. In addition to addressing the growing basic needs due to the economic challenges, the United Way has been a leader in ensuring that our youngest children have a great start and enter kindergarten ready to succeed through the Success by 6 initiative.

-Scott Mengel, Superintendent
Washtenaw Intermediate School District
Leadership Giving Association
Thank You

Lloyd & Laurie Carr, Co-Chairs

Gold Level
Gifts of $7,000 to $9,999
Deborah L. & Richard J. Ball
Christine & Randy Enciso
1 Anonymous

Silver Level
Gifts of $4,000 to $6,999
Dr. & Mrs. Rudi Ansbacher
Henry Appleman
Ms. Susan Ashford
& Mr. James Walsh
Jerald & Virginia Bachman
Jim & Lisa Baker
Erik Bakker
Rosina Bierbaum
Dana Burkley & Richard Beil, M.D.
Cindy Cattran

Linda Chatters & Robert Joseph Taylor
Al Cotrone
William J. Coughlin
Darrell Craig
Tim & Robin Damschroder
Dr. Robertson Davenport
Gerald Davis
Dr. Jean Lawton & James Ellis
Elaine Fellows
Rodrigue E. Gauvin
John R. & Helen K. Griffith
Jay & Robin Hess
Matthias Kretzler
Dennis & Julie McFarland
Kevin Miller
Dr. Gilbert Omenn & Martha Darling
Bipin Patel & Sophie Grillet
Winnifred P. Pierce*
Jean P. Rowan
Randall Thomas
Tim & Hilary Wahlberg
Henry Wellman
Tracey Wentz & Chuck Blackmer
3 Anonymous

Bronze Level
Gifts of $2,500 to $3,999
John Anderson
Gaard & Ellen Arneson
Richard Balamucki & Susan Hollobaugh
Jon Baron
Bruno M. Barthelemy
Steve Beckman
Sam Bender

Catherine Bettcher & Praveen Dayalu
Mark Blair
C. John Blankley & Maureen Foley
Richard A. Bowerman
Deb Bratkovich
Frank C. Brosius
Deborah Childs
Todd & Colleen Clark
Robert & Karen Collins
Edward H. & Nancy C. Cooper
Linda Coughenour
Mick Couper
Connie Cress
Christopher Cyrway
Marjo Daum
Steven J. Day
William P. Dirksen
Carol H. Dooley
Shon & Daniel Dwyer
Charles & Julie Ellis
Drs. Jean Lawton & James Ellis
Eric Fearon & Kathy Cho
Thomas A. Finholt
& Stephanie D. Teasley
Stephen & Rosamund Forrest
Judah B. Garber
Larry & Martha Gray
Carmen R. Green, M.D.
Jeffrey A. Greenberg
Joel K. Greenson
Tim & Christina Gretkierewicz
Rick & Gretchen Hadler
Blane P. Hansknecht
John Hilton
Deborah & William Houghton
Peter D. Jacobsen
& Linda J. Spector
Katherine Johnson
Sharon & Jack Kabfleisch
Rachel Kaplan
Candace & Joe Kolars
Susan M. Kornfield
David & Martha Krehbiel
John Laird & Ann Alpern
John & Margaret Laird
John & Theresa Lee
Daniel R. Lymburner
Steve Mabry
Corey Mac Gillivray
Judy & Larry Macklem
Tim & Emily Marshall
James McElyea
Bill & Ginny McKeachie
Thomas McPhee
Stanley & Robin Mendenhall
Doris S. & Thomas J. Miree
Jeffrey L. Myers & Eileen McMyler
Jon Newpol
Laurence & Mary Louise O’Connell
Virginia Patton
James Peggs & Margaret Talburtt
Joseph & Linda Piona
Peter & Carol Polverini
Lorna & Jerry Prescott
R.E. Reichart
Ray & Ginny Reilly
Jonathan Rubin & Gretta Spier
Sandra Rupp
Patrick & April Savage
Suelyn Scarnecchia

* Acknowledged with special thanks.
Member Level
Gifts of $1,000 to $2,499

Jim & Jamie Abelson
Tena W. Achen
Larry Adler
Carl & Carol Akerlof
Kirk Albert
Richard & Bettye Allen
George Alter
Christine Alvey
Christine Anderson
Elizabeth Anderson
Michael Anderson
Susan Anderson
Dr. & Mrs. Thomas F. Anderson
Rick Andrew
Thomas M. Annesley
Erin Archambault
Thomas & Mary Armstrong
Frank Ascione
Fred Askari
Diane Atwater
Dale Ausherman
Samuel Avery
Robert Axelrod & Amy L. Saldinger
Timothy & Tamara Babbitt
Peggy Bachli
Sumeedh & Namita Bahl
Kimberly Baker
Scott & Elizabeth Baker
Bhaskaran Balakrishnan
Barbara & Daniel Balbach
John D. Balbach
Rickey Banks
Karen Bantel & Steven Geiringer
Beat Barblan
Jeff Barker
John & Karen Barks
Rajeev Batra & Priscilla Spencer
Ruth Baulch
Barbara Beach
Pamela Beatty Cupitt
& Calvin Cupitt
Anne Beaubien & Phil Berry
Bernard & Julie Bedell
Daniel & Lorraine Beechuk
David Behen
Tony Behrman
John Beilein
Kelly Lee Belknap
Rose Bellanca
Gordon Berenson
Terry & Anne Bergstrom
Faith Berinti
Kent C. Berridge
Dale & Peggy Berry
Lana Berry
Lori Bestervelt
Lisa M. Beymer
J. Sybil Biermann, M.D.
Jack Billi & Sheryl Hirsch
P. George Bird
Brandon Black
Jane Black
Paula Blankenship
Barbara Bleyaert
Susan G. Blitz
David & Martha Bloom
Gary Bloomfield
David & Sheila Blough
Frederic Blow & Dwight Lewis
Jennifer Lynn Boes
Susan Bokern
Matthew Bombery
Marti Bombyk
Charles & Linda Borgsdorf
Joseph Borneo
Rick & Teresa Bossard
Cynthia L. Bostwick
Carol R. & David C. Bradford
Joyce Lynn Bradley
Grace S. Brand
Martha J. Breslow
Linda & Jason Brewer
Dale & Nancy Briggs
Bruce & Elaine Brock
Robert Brooker
Curtis Brooks
Gloria Brooks
Sharon & David Brooks
Charles C. Brown
David J. Brown
Donald R. & June Brown
Keri Bruggink & Stuart Chalin
Tom Bruursema
Jeannine & Bob Buchanan
Thomas Buchmueller
Ron Buckanovich
& Ann-Marie Rosland
Mary & Richard Burney
Varsity Letter Awards
Honoring Washtenaw County high school students for their volunteer service to the community.

June 7, 2011

"United Way of Washtenaw County is working to engage our community youth and to encourage life-long learning. As Superintendent, I am pleased to support the work of United Way and to work as a partner to help our local youth."

—Patricia Green
Superintendent, Ann Arbor Public schools

Leadership Giving Association
Thank You
A community defines itself by how it cares for its most vulnerable citizens. United Way of Washtenaw County is a significant reason that our community is defined by its compassion for the homeless, the hungry, those with medical needs they can’t afford, and those who wish to age with dignity, and those who can’t afford to give their children the best possible start in life.

Rich Sheridan
CEO, Menlo Innovations
Leadership Giving Association

Thank You

Mr. & Mrs. Thomas A. Green
Joel Greenisen
Donna Gregory
Robert & Susan Grese
Robert L. Griss Jr. & Min Zhong
Mark & Susan Griffin
Peter C. Grimes
Stephanie L. Grzesik-Miller
Robert Edward Guenzel
Jamie Guise
Lorraine M. Gutierrez
Myron & Barbara Gutmann
Gary & Mary Jo Haapala
Kirsty Haboian
George & Mary Haddad
LaWanna Hailey
Michael Hammer
Laura Hampton
LaWaun Hance
Terri L. Haney
Barbara Hanka
Mark & Dawn Hanna Bell
Michele Hannoosh
& Richard Janko
Bendek Hansen
Ted & Erica Hanss
Debbie & Paul Harkins
Michael Allen Harrison
R. Van Harrison
Patricia Hart
Lee Hartmann
Joanne Hartmeyer
Janice & Randall Harvey
Linda & Steven Harwood
Lori Lynn Haskins
Nina E. Hauser
Kevin Hawkins
Stan & Julie Hazan
Steve & Heidi Heeringa
Marcia Hegstad
Diane Marie Heidt
Tim & Julie Helber
John & Donna Henke
Gregory & Margene Henry
Norman & Debbie Herbert
Sharon C. Herbert
Robert Herman
Bill & Sue Hermann
Steve & Heidi Herrell
Dr. H. Mark Hildebrandt
Steven John Hiller
Ron & Linda Hilst
Susan R. Himle
Sam Hirsch & Marti Walsh
Roland & Margaret Hiss
Karla Hitchcock
Melvin Hochster
Suzanne Marie Hodge
Lynette Hoelter
Tim Hofer
Andrew J. Hoffman
Chuck & Diane Hoffman
Claire Hogikyan
Brady Hoke
Tom & Lynn Holevinski
Edward E. Holley
Mark & Danielle Hollaway
Kristen & Glenn Holt
Jean Horak
Charles J. Horton
Bill Hosford
James S. & Wendy Fisher House

Annette Howe & Family
Stanley Howell
Ann Hower
John Hufziger
Richard J. Hume
Jewel F. Hunter
Craig Hupy & Marie C. Lemmer
Ray & Sally Hutchinson
Berit Ingersoll-Dayton
Daniel Iott
Richard & Suzette Isakson
in the name of Sister Yv
Debbie Jackson
James S. Jackson
Paul Jakabcsin
Ruth Ann Jamnick
Julie Janusz
Jagdish C. & Saroj Janveja
Dr. Rosemary Jarrell
Rocky Jenkins
Peter M. Joffis
& Elizabeth A.R. Robinson
Fay Johnson
Drs. Kent & Mary Johnson
Lisa Johnson
Mark & Linda Johnson
Lloyd & Janet Johnston
Herbert Jones III
Dr. Diane J. Jones
Elizabeth Jones
Herbert Jones
Prof. Judy M. Judd
Patti & Chuck Judson
Susan M. Juster
Fritz & Monica Kaenzig
Robert L. Kahn

“United Way has once again been a key partner as they stepped in immediately to help all of us who were involved in the response to the devastating tornado that hit Dexter on March 15, 2012. While we were all beginning the clean up, United Way was there generating the critical financial support for the long term effort of rebuilding homes and lives.”

-Nancy Paul
Executive Director, Faith in Action
National Day of Action
June 21, 2011

Michael & Nancy Kalasinski
Tom & Mary Kallewaard
Christopher P. Kaniut
Bill & Cheryl Kasdorf
Arvind & Chandana Kathuria
Steven J. Katz & Johanna Epstein
Susan & Lee Kaufmann
James Keller
Barbara J. Kelly
Anne & Brian Kennedy
Curtis A. Kennedy
Ryan Kennel
Nancy Keppelman
& Michael Smerza
Brenda L. Kerr
David H. Kersch
David B. & Martha O. Kershaw
Lawrence Kestenbaum
Monroe & Connie Keyserling
Jeane Kin
Laurence C. King
Andrew Kirshner
Michael E. Kleinheksel
Linda Klimach
Ron & Rosalie Koenig

Daniel J. Koester
Kristine M. Komives
Katherine A. Konosky
Jim & Laura Kosteva
Andrea Kotch Duda
& Walter Duda
Robert Krasny
Alan & Jean Krisch
Frank W. Krohn
Sarah Krol
Phillip D. Kroll
Paul Krutko
Kevin & Mary Kucera
Josie & Brian Kuehn
Debra A. Kwicinski
Linda Kyle
Jennifer Ladley
David & Mary Laidlaw
Peg Lamb
Linda K. & David T. LaMoreaux
John & Linda Larin
Lori Lathers
Matthew Laux
Elizabeth Lawlor
Kevan & Wynne Lawlor
Ted & Wendy Lawrence
Robert Leake
David W. Leapard
Steven Leber
Kurvin Lecrone
Sunghee Lee
Laura Lein
Greg & Toby Lewis
James Lewis
Ken & Jane Lieberthal
Michael Liemohn
Valdis Liepa
Bernice & Mark Lindke
Rod & Robin Little
Alex Liu
Cynthia & Mark Livesay
Anna Lok
David & Vanessa Lomax
Donald M. Loppnow Ph.D.
& Nancie N. Loppnow
Carol Loveland-Cherry
Dr. Betsy Lozoff
David Lubensky
Mark W. Lucas
Jane & John Lumm

Robin D. Lund
Ellen & Dick Lundy
Jeff C. Lyjack
Bill Lyle
Robert H. Lyons Jr. & Sally A. Camper
Donald MacGregor
Brian Lee Mackie
Megan M. Mackson
Terri Mahakian
Hans & Jackie Maier
Ron & Jill Maio
Terry & Sue Major
Rich & Kelle Maloney
Dr. & Mrs. Rolland Mambourg
Sireesha Mandava
Margaret Marchak
Benjamin Margolis
Dorene & Timothy Markel
Tracy Marrin
Catherine Louise Martin
Maureen S. Martin & Mike Penskar
Richard A. Martin
Susan Martin
Dr. Susan W. Martin
Jeff MacKie-Mason & Janet Netz
Leadership Giving Association

Pacesetter Campaign Kickoff
July 28, 2011

Nancy Mason
Keith Matz
Judythe & Roger Maugh
Terri & Greg Maxwell
Jerry & Deborah May
Ben & Betsy McCallister
John P. McCarthy
Michael & Denise McCarthy
Susan McCarthy
Verna J. McDaniel
John M. McDonald
Thomas F. McDonough
Scott J. McFerren
Chris & Linda McKenney
Paul & Chie McKenney
Cliff McLellan
Eileen McMyler
Robert & Sally McNaughton
Mr. & Mrs. William McPherson
Kathryn McWilliams
Anthony Meadows
Dr. Miriam Meisler
Daniel T. Mellet
George Emery Mendenhall
Rajasree & Ram Menon
Scott Menzel
John Mequio
Todd Mercer & Cara McDonagh
James W. & Susan K. Middlemas
William Milam
Brian Miller
Diane Miller
Douglas Miller
Mark Miller
Patty & Doug Miller
Janet Mitchell
Jim & Jo Mitchell
Joyce M. Mitchell
Nancy Moehn
Elizabeth B. Moje
Frank & Kay Moler
Margaret M. Monforton
John Monnier & Andrea Zemgulys
Charles & Norma Monsma
Deborah Dash Moore
Charles Moss
Trevor Mudge & Janet VanValkenburg
Patricia Mullan
David & Nancy Munson
Jeanne Pearl Murabito
Martin S. Murray
Andrew Muth & Patricia Saad
Martin G. Myers Jr. & Diane C. Fingar
Jamie & Cathy Myles
Barb & Tom Nanzig
Lakshmi & M. P. Narayanan
Mary Diane Nash
Julie Nelson
Stewart V. Nelson
Mary Anne Nemeth
Thomas R. Nesbitt
Rick Neubig & Laura Liebler
Roland Neynaber
Jun Ni & Ying Wang
Cathy Niner
Ken & Betsy Nisbet
John & Cindy Nixon
Elizabeth M. Nolan
Michael A. & Glenina Nolte
Julie & Kevin Norris
Rick & Dawn Northrup
Tim & Kathy Norton
Preston Norvell
Jack, Dorothy & Debra Novodoff
Elaine Nowak & John Hicks
Bev & Clark Nugent
Jayne Nyman
Ann M. O'Keefe
Mr. Kevin M. Olson
Patrick M. O'Malley
Brian O'Neil
Kathryn J. Oppenheim
Susan & Mark Orringer
Kathryn Orscheln
Sue & John O'Shea
Marlis Pacifico
Sophie Paczesny
Panos & Lynn Papalambros
Pauline Park & Jack Panitch
Marvin G. Parnes & Jane A. Hassinger
Stan Parrish
Frank & Bonnie Pauli
Brenda Paulsen
James & Sheila Pedersen
Huei Peng & Hueichun Peng
Steve & Beth-Ellen Pennell
Gregory & Alice Peoples
H. Robert Peper
Perry G. Pernicano
Valener L. Perry
Stephanie & Tom Peterson
James & Nancy Pflasterer
Frank S. Piazza
Michael J. Pickerell & Jimmy W. Collins II
As a long time supporter of United Way of Washtenaw County through the Tocqueville program, I see first hand the good work of United Way in investing community funds to benefit all people to achieve a better life and future. I am proud of the focus and Spotlight on early childhood education and helping youth find direction for their future. The new Coordinated Funding model has great potential to ensure our community has the brightest of futures.

- Mark Ouimet, State Representative
Michigan District 52
Leadership Giving Association

Thank You

Mary K. Stasiak
Drs. Robert Steele & Phyllis Boniface
Robert Stephan
Sue & Jonathan Stern
Sharon Stetz
Trent & Harmony Strohm
Kristen Stumpo
Marueen Sturgis
Alan & Gail Sugar
Roger Sutton
Joel Swanson
Bernard J. Swartout
Tamera J. Swyt
Steven E. Szelag
Jim & Debbie Talley
Patrick & Diane Tamblyn
Peter N. Tassie
Arlene Taylor
William E. Taylor
Alice Telesnitsky
Richard Telgen
Richard Terzuoli
Robert L. Tetens
John Texter & Melanie Martin

Carol & Jim Thiry
Anthony Thomas
Kristine Thomas
Laurita Thomas
Sara F. Thomas
Patrick C. Thompson
Jim & Mary Lynn Thomson
Michael Tobin
Tom & Lori Tocco
John Topliss
Henry Townsend
Jaclynn C. Tracy
Thomas R. Trautmann
William Treharne
Kevin K. Trempers
Dushyant G. Trivedi
Penny & John Tropman
Elizabeth Trudell
Ellen R. Tubbs
Norel C. Tullier
David & Karen Ufer
Esther Ullman
Beverly Ulrich
Sue & Joe Upton
Alejandro Uribe-Ahumada
James H. Vallem
Cosmas & Sally Vandeven
Douglas E. Van Houweling
Keith D. Van Maanen
Hugo & Karla Vandersyden
Mary & John Vardigan
Pat & Ellen Vaughan
Mary Vielhaber
Divakar Viswanath
Jennifer & Craig Vitale
Dave & Lois Voita

Kathleen Wade
Jeffrey Wagner
Virginia R. Wait
Jeffrey Walker
Martha Walker
Michael Walsh
Virginia A. Walter
Naisyn Wang
P. A. Ward
Ken & Pat Warner
Marilyn Elaine Warner & John A. Shea
Seth Warschausky & Sandra Finkel
Gary & LeeAnn Was
William & Mary Ellen Weakley
Doug & Sue Weber
Michael & Deborah Weber
Thomas Weeks
Daryl & Cathy Weinert
Gretchen Weir
Debby & John Weirich
Brian H. Weisman
Tammy Weisman
Lisa & Steve Weiss
Angela & Lyndon Welch
Michael P. Wellman
Cindy Wells
James West
W. Scott Westerman Jr.
Kurt & Debra Westermann
Barbara Wetula
William Wheeler
& Kathleen M. Tuta
James & Mary White
Larry & Barbara Whitworth
Kevin L. Wicks
Cynthia H. & Roy E. Wilbanks

Jeff & Beth Wilensky
Robert F. Wilke
Ruste Wilke
Catherine M. Wilkinson
Anne M. Williams
Brian & Heidi Williams
Steve Williams
Angela Willis
Diane M. Willis
Jane Wilson
Jim & E. J. Winslow
Laura A. Wojcik
Wai Wong
Scott & Kimberly Wood
Timothy M. Wood
Wayne Wood
Susan A. Wyman
Anne Wynne
Steven Yaffee & Julie Wondolleck
Elina Yamada
Shannon Virginia Zachary
Gerald Zapolnik
Philip Zazove
William Zdeblick
Robert Zerbe
Ron & Kathy Zernicke
Christina & Kurt Zrull
Leon P. Zukowski
21 Anonymous
Leadership Givers by Company

Altarum - 1
AMCOR Pet Packaging - 2
Ann Arbor Area Community Foundation - 2
Ann Arbor Community Center - 1
Ann Arbor Observer - 2
Ann Arbor Public Schools - 5
Ann Arbor SPARK - 2
Ann Arbor State Bank - 4
Ann Arbor Transportation Authority - 3
annarbor.com - 3
Arbor Hospice - 3
Bank of America - 2
Bank of Ann Arbor - 24
Benz Insurance - 1
Black & Veatch - 8
Blue Care Network - 1
Bodman LLP - 2
Butzel Long - 1
Charles Reinhart Co., Realtors - 1
Charter Township of Ypsilanti - 1
Chrysler - 1
CitiMortgage - 1
Comerica Bank - 4
Comcast - 1
Community Dental Center - 1
Conlin, Mckenney & Philbrick - 2
Consumers Energy - 2
Crippen, Urquhart & Weber LLP - 1
Dawn Farm - 1
Deloitte Tax, LLP - 1
Dexter Fasteners Technologies, Inc. - 2
Dexter Community Schools - 1
Dickinson Wright, PLLC - 1
DTE Energy - 2
Eastern Michigan University - 29
Electrocon International, Inc. - 1
Federal Mogul - 2
Fifth Third Bank - 4
Ford Motor Company - 46
General Dynamics - A.L.S. - 2
General Motors - 22
Glacier Hills Senior Living Community - 1
Hooper, Hathaway, Price Beuche & Wallace - 3
Hope Clinic - 2
Huron Valley Ambulance - 2
Hylant Group - 16
IHA - 4
Integrys Energy Services - 1
Internet2 - 1
Johnson Controls - 9
JPMorgan Chase - 3
Kapnick Insurance Ann Arbor - 2
Kaydon Corporation - 4
KeyBank - 3
Liberty Title - 1
Malloy Incorporated - 4
Masco Corporation - 2
McKinley Inc. - 2
McNaughton & Gunn, Inc - 2
Menlo Innovations - 1
Michigan Commerce Bank - 2
Milan Area Schools - 1
Miller, Canfield, Paddock & Stone, PLC - 2
Nationwide Insurance - 1
NSF International - 28
NSK Corporation - 2
NuStep, Inc - 2
Pall Corporation - 3
Pfizer, Inc - 16
PharmaNet/i3 - 2
Plante & Moran PLLC - 4
PNC Bank - 2
ProQuest LLC - 31
Randy Wise Chevrolet - 2
Raymond James - 2
Rehmann - 9
Retirement Income Solutions - 2
Rehmann, formerly Wright Griffin Davis & Co. PLLC, CPAs - 8
RTI Health Solutions - 2
Saint Joseph Mercy Health System - 26
Saline Area Schools - 2
SECC Employees - 2
The City of Ann Arbor - 5
Thetford Corporation - 1
Thomson Reuters - 4
Thomson-Shore, Inc. - 1
Toyota - 4
United Bank & Trust - 12
UPS - 3
United Way of Washtenaw County - 10
University of Michigan - 480
Washtenaw Community College - 4
Washtenaw County Government - 16
Washtenaw Intermediate School District - 1
Weidmayer, Schneider, Raham & Bennett - 1
Wells Fargo - 2
Willow Run Community Schools - 1
Ypsilanti Community Utilities Authority - 1
Ypsilanti Public Schools - 1
Corporate Gifts

Exemplar Level $25,000+
- DTE Energy
- NSF International
- Toyota Motor Engineering & Manufacturing N. A.
- United Bank & Trust

Gold Level $10,000-$24,999
- Bank of Ann Arbor
- Howard & Howard Attorneys PC
- Johnsson & Johnson
- Kaydon Corporation
- Malloy Incorporated
- NSK America
- ProQuest, LLC

Silver Level $5,000-$9,999
- ANNARBOR.com
- AT&T Inc.
- Barnes Group-Associated Spring

Bronze Level $1,000-$4,999
- AAA Michigan
- Charles Reinhart Company Realtors
- Citizen’s Bank
- Comcast Cable Communications, Inc.
- Consumers Energy
- Dexter Fastener Technologies
- Edward Surovell Realtors
- Fox Hills Golf Course & Banquet Center
- Honigman, Miller, Schwartz & Cohn, LLP
- IBEW Local 252
- Ideation, Inc.
- JCPenney
- Liebherr-Aerospace
- Macy’s East
- Masco Cabinetry
- McNaughton & Gunn, Inc
- Meijer
- Nationwide Insurance
- Protect Cell
- Ramond James & Associates
- Target
- Thetford Corporation
- Thomas McDonald Partners
- Thomson Reuters
- United Parcel Service
- Von Maur

Member Level $100-$999
- AAPharmaSyn LLC
- Ann Arbor Financial Services
- Bridgestone Retail Operations, LLC
- Budget Towing
- Chelsea Lumber Company
- Community Driven Credit
- Dapco Industries
- Glacier Hill Senior Living Community
- Goodrich Quality Theaters
- Gordon Food Service, Inc.
- H. N. Genova Development Company
- Haab’s Restaurant
- Hartman Insurance Agency, Inc
- Henry Dreyfuss Associates
- Hewlett-Packard Company
- Holiday Inn
- IHA
- ITW National
- Kaiser Optical
- Kohl’s
- Lifespan Resources, Inc.
- RHETEH, Inc.
- RTI Health Solutions
- Sam’s Club
- State Farm Companies Foundation
- Sylvester & Company PLC
- Walmart
- Washtenaw News Company
- Wild Bird Unlimited
Company Campaign Awards

Exemplar Award Level
(Average employee gift exceeds $250/year)

- Ann Arbor Observer
- Ann Arbor SPARK
- Ann Arbor State Bank
- Bank of Ann Arbor
- Bodman LLP
- Charles Reinhart Company, Realtors
- Crippen, Urquhart & Weber, LLP
- DTE Energy Services
- Electrocon International, Inc.
- Fifth Third Bank
- Hooper Hathaway Price
  Beuche & Wallace
- Hylant Group
- Integrys Energy Services
- Kaydon Corporation
- NyStep, Inc.
- Rehmann
- Retirement Income Solutions
- RTI Health Solutions
- United Bank & Trust
- United Way of Washtenaw County

Gold Award Level
(Average employee gift is between $100 and $249/year)

- ANNARBOR.com
- AT&T Inc.
- ACH Saline Plant & UAW 892
- Benz insurance
- Citizen’s Bank
- Conlin, McKenney & Philbrick
- Deloitte Tax, LLP
- Family Learning Institute of Ann Arbor
- Hope Clinic
- Howard Cooper Import Center
- Johnson & Johnson KeyBank
- Liberty Title Company
- McNaughton & Gunn, Inc.
- NSF International
- Pall Corporation
- Perry Nursery School
- ProQuest
- Randy Wise Chevrolet
- Raymond James
- Rogow & Loney, PC
- Thomas M. Cooley Law School
- United Parcel Service
- Yeo & Yeo, PC CPA’s

Silver Award Level
(Average employee gift is between $75 and $99/year)

- Anderson Paint Company
- Ann Arbor Transportation Authority
- Arbor Hospice
- Barnes Group Associated Spring
- Black & Veatch
- Malloy Incorporated
- Michigan Aerospace Corporation
- Weidmayer, Schneider & Raham
- Ypsilanti Community Utilities Authority

Bronze Award Level
(Average employee gift is between $50 and $74/year)

- Combined Federal Campaign
- Industrial Tectonics, Inc.
- Nonprofit Enterprise at Work
- Ypsilanti Public Schools

Campaign Celebration & Volunteer Recognition Event
January 26, 2012
The Value of United Way’s Investment

In our overall Community Investment model, United Way has created a high yield investment vehicle that has a positive impact on our community. United Way volunteers and staff are knowledgeable about community needs, trends in funding, program development and evaluation. All of their expertise comes together to ensure that strategic decisions are made on behalf of United Way donors – decisions that will provide maximum benefit to the community, guarantee a return on investment and support long term systems change. This occurs through a strong commitment to collaboration, accountability and results which are the foundation of United Way of Washtenaw County’s mission statement.

Working Together to Build a Better Community

United Way of Washtenaw County is founded on this simple premise: By acting together we can create positive change in the community that we could never achieve alone. Together we are helping people with their needs today and creating deep and lasting change for the future.

How you Invest is as Important as What You Invest in: Coordinated Funding

This belief has resulted in the formation of a pilot project with the City of Ann Arbor, Washtenaw County, Washtenaw Urban County, The Ann Arbor Area Community Foundation and United Way of Washtenaw County. The partnership results in a high return on your investment because it is based on: data driven decisions; funding support of the best practices that address community challenges; performance measurements; and accountability. The funders share a vision of a sustainable and impactful human services nonprofit community.

‘Coordinated Funding’ has created a more efficient and effective way to invest your donation. Service recipients, service providers and service funders all benefit from this partnership. United Way is proud of the results of our $2,051,000 commitment to this new model. We are confident that donors see the value of working closely together to meet the need.

Partnering with other human services funders helps us better serve our community. We augment our collective strengths as organizations; advancing our individual efforts of pursuing excellence. Not only is the daily operational picture of human service needs and fulfillment clearer, coordination gives us information in which to make better strategic decisions both individually, and collectively.

Agencies appreciate the transparency of the new process. They also like the fact that the application process and compliance requirements are now better consolidated, saving them administrative effort.

As a donor, volunteer and advocate for the United Way of Washtenaw County, I am extremely excited about the positive results of this process and hopeful that it will yield even greater returns in the future.

- Steve Day, ProQuest
Spotlight on Education

For Me, For You, For Later.

United Way of Washtenaw County thanks the PNC Foundation for awarding us a two-year $199,050 grant - For Me, For You, For Later - to help children understand basic financial concepts. Thanks to our partnership with Child Care Network, the Ann Arbor Hands on Museum and four other local agencies, we have already surpassed our goal - 800 children between the ages of 3 and 5 and their parents are learning concepts about saving, spending and sharing!

Read. Read. Read.

This past year, over 17,000 books were distributed to families living in Ypsilanti. Thanks to our partnership with Imagination Library, 1580 preschool aged children receive a monthly book free of charge until they turn five years. Reading with children is a great boost to a successful education and United Way Success By Six Great Start Collaborative is proud to offer this reading resource to better help children enter kindergarten ready to succeed.

Helping Youth Find Direction

It is critical that the community provide unique programs to help non-traditional students find direction, re-establish their academic footing, and make the behavioral changes necessary to return successfully to their home school so they can ultimately graduate. C.O.P.E. meets the needs of 100, 10-18 year olds who often make up 2-3 grade levels each year. United Way's investment in C.O.P.E. keeps students from falling through the cracks.
**Spotlight on Financial Stability**

**United Way Tax Assistance Clinic**

United Way of Washtenaw County recruited 25 volunteers to assist with tax preparation in our first tax assistance clinic. Using our volunteer’s expertise, 55 low-income people were helped in preparing their taxes. Special emphasis was put on recovering tax credits such as the Earned Income Tax Credit, the Home Heating Tax Credit, and Education Tax Credit. The result: an amazing $77,568.41 was returned to struggling members of our community. One person was a step away from eviction and this United Way resource kept her in her home.

**Tax Check Off Provides Basic Needs**

Thanks to the Michigan Association of United Way’s (MAUW) Tax Check Off Initiative, United Way of Washtenaw County received a surprise $25,000 grant to meet basic needs here in our county. We invested 100% of the funds back into the community right away to help supply winter clothing for needy families, resources for school aged youth at risk of homelessness, fluoride varnish for young children, transportation vouchers, and pantry expansions. Over 7,500 individuals were touched through this small grant!

**Hamilton Crossing**

United Way of Washtenaw County invested $3,000 to conduct community needs interviews with low-income residents who were returning to a revitalized housing community in Ypsilanti. Eastern Michigan University leveraged this information and data to secure a $250,000 grant from the Kresge Foundation which resulted in the development a Family Self-Sufficiency Program helping 144 households.

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**Tax Clinic Client Feedback**

“I had a great educational experience. This is teaching me to be self-sufficient.”

“Very Pleased with all the help”

“We can’t believe the amount we got back. This is really going to help us keep our house. Thank you so much.”

(This couple received $7,000 back in returns and was facing foreclosure)

“Very helpful and informative.”

“We are very happy this service is available and we tell everyone how great we were treated.”

“AWESOME VOLUNTEERS, VERY FRIENDLY, KNOWLEDGEABLE, AND HELPFUL.”

“Bob was extremely helpful, friendly and taught me some valuable skills for TurboTax and for my record keeping. Very Knowledgeable - Awesome!!!”

“My volunteer was very helpful, she was professional, polite, and very knowledgeable of TurboTax and Michigan Taxes. I am very happy I came in today and will tell all my friends and family about United Way of Washtenaw County.”

“This is a great service. Better than having someone else do everything for me. I’m glad that I can do this myself. Thank you so much!”
Spotlight on Health

familywize

The Power of Partnership! United Way of Washtenaw County participates in the national familywize Community Service Partnership program that provides free prescription discount cards without requiring any paperwork or waiting period. We are proud to receive the 2011 Community Partnership Award for generating $76,465.43 in prescription savings across Washtenaw County last year alone.

Washtenaw Health Initiative

Whether or not the Affordable Care Act passes in 2012, health care needs will increase in Washtenaw County. United Way of Washtenaw County is actively involved in with the Washtenaw Health Initiative, a comprehensive partnership that brings together representatives from the University of Michigan Health System, Saint Joseph Mercy Health System, VA Ann Arbor Healthcare System, health plans, county government, community services, physicians, and safety net providers to address health care gaps.

AmeriCorps

United Way of Washtenaw County's $13,000 investment in a match grant with Michigan Association of United Ways funded two AmeriCorps members (3400 service hours!) who reach out and enroll people that are eligible for food and health care benefits. AmeriCorps members were specifically recruited and located at Food Gatherers and the Washtenaw Health Plan to respond to the huge need for food and benefits access. The entire community wins when dollars are stretched to cover critical needs.

“The United Way has played a critical role in the Washtenaw Health Initiative – from every perspective. The United Way has: brought leadership to the initiative; been a convener of numerous organizations; and brought their deep expertise into thinking about strategies to help improve health care access in the community. They have put their “money where their mouth is” as a financial supporter of the WHI. We truly could not have accomplished what we have to date without them.

As a community leader and a donor, this is exactly what I expect from my local United Way – relevant and meaningful engagement.”

Marianne Udow-Phillips
Director, Center for Healthcare Research and Transformation
Lecturer, University of Michigan School of Public Health
### Program Services 2010 - 2011

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
<th>Allocation Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Community Grants &amp; Allocations (Direct Grants to the Community)</td>
<td>48%</td>
<td>$2,431,697</td>
</tr>
<tr>
<td>Community Investments (Community Planning &amp; Evaluation)</td>
<td>4%</td>
<td>$219,211</td>
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<tr>
<td>Agency Designations (Donor Directed Gifts)</td>
<td>37%</td>
<td>$1,906,935</td>
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<tr>
<td>Success by 6</td>
<td>4%</td>
<td>$229,095</td>
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<tr>
<td>Washtenaw 211</td>
<td>2%</td>
<td>$85,054</td>
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<tr>
<td>Community Services</td>
<td>5%</td>
<td>$256,075</td>
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<tr>
<td><strong>Total</strong></td>
<td></td>
<td><strong>$5,128,067</strong></td>
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</tbody>
</table>

### 2010 - 2011 Grants & Allocations (July 1, 2010 through June 30, 2011)

<table>
<thead>
<tr>
<th>Organization</th>
<th>Amount</th>
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<tbody>
<tr>
<td>American Red Cross</td>
<td>$75,000</td>
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<tr>
<td>Ann Arbor Center for Independent Living</td>
<td>$17,000</td>
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<td>Ann Arbor Community Center</td>
<td>$16,875</td>
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<td>Ann Arbor YMCA</td>
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<td>Arbor Hospice</td>
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<td>Washtenaw Association for Community Advocacy</td>
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<td>Avalon Housing</td>
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<td>Catholic Social Services</td>
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<td>Child Care Network</td>
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<td>Community Action Network</td>
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<tr>
<td>Community Dental Center</td>
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<td>Corner Health Center</td>
<td>$189,023</td>
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<td>Dawn Farm</td>
<td>$40,000</td>
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<tr>
<td>Dexter Area Service Association</td>
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<td>Food Gatherers</td>
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<td>Hope Clinic</td>
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<td>Housing Bureau for Seniors</td>
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<tr>
<td>Huron Valley Boys &amp; Girls Club</td>
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<td>Jewish Family Services</td>
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<td>Legal Services of South Central Michigan</td>
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<td>Michigan Ability Partners</td>
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<td>Milan Community Council</td>
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<td>Neighborhood Senior Services</td>
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<td>Ozone House</td>
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<td>Packard Health</td>
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<td>Regional Alliance for Healthy Schools</td>
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<td>SafeHouse Center</td>
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<td>Saline Area Resource Council</td>
<td>$62,259</td>
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<td>Salvation Army of Washtenaw County</td>
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<td>Shelter Association of Washtenaw County</td>
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<td>SOS Community Services</td>
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<td>Student Advocacy Center</td>
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<tr>
<td>Success by 6 Initiatives</td>
<td>$24,000</td>
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<tr>
<td>Washtenaw Housing Alliance</td>
<td>$59,000</td>
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<tr>
<td>Washtenaw Literacy Coalition</td>
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<td>Ypsilanti Meals on Wheels</td>
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<td>Emergency Dental Fund</td>
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<tr>
<td>Miscellaneous Grants to the Community</td>
<td>$16,456</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$2,431,697</strong></td>
</tr>
</tbody>
</table>

### Program Services Analysis

- **Community Grants & Allocations (Direct Grants to the Community):** 48%
- **Community Investments (Community Planning & Evaluation):** 4%
- **Agency Designations (Donor Directed Gifts):** 37%
- **Success by 6:** 4%
- **Washtenaw 211:** 2%
- **Community Services:** 5%
- **Total:** 100%
<table>
<thead>
<tr>
<th>Agency/Organization</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aid in Milan</td>
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<tr>
<td>Alzheimer’s Association, Michigan Great Lake Chapter</td>
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<tr>
<td>American Red Cross</td>
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</tr>
<tr>
<td>Washtenaw-Lenawee Chapter</td>
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<tr>
<td>Ann Arbor Area Community Foundation</td>
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<tr>
<td>Ann Arbor Center for Independent Living</td>
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<tr>
<td>Ann Arbor Community Center</td>
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<tr>
<td>Ann Arbor Hands-on Museum</td>
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<tr>
<td>Ann Arbor Meals on Wheels</td>
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<tr>
<td>Ann Arbor Public School Educational Foundation</td>
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<tr>
<td>Ann Arbor Student Building Industry Program</td>
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<tr>
<td>Ann Arbor Summer Festival</td>
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<td>Ann Arbor YMCA</td>
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<td>Arbor Hospice</td>
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<tr>
<td>Avalon Housing, Inc.</td>
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<tr>
<td>Big Brothers Big Sisters of Washtenaw County</td>
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<tr>
<td>Boy Scouts of America Great Saut Trail Council</td>
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<tr>
<td>Boys &amp; Girls Club of SE Michigan</td>
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<tr>
<td>Huron Valley Club</td>
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<tr>
<td>Catholic Social Services Washtenaw County</td>
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<td>Chelsea Center for the Arts</td>
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<td>Chinmaya Mission Ann Arbor</td>
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<td>Cleary University</td>
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<td>COPE Youth Center</td>
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<td>Dawn Farm</td>
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<td>Dixboro United Methodist Church</td>
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<td>Ele’s Place</td>
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<td>Emerson School</td>
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<td>Family Learning Institute of Ann Arbor</td>
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<td>First Presbyterian Church of Ann Arbor</td>
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<tr>
<td>Food Gatherers</td>
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<tr>
<td>Foundation for Saline Area Schools</td>
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<tr>
<td>Friends in Deed</td>
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<td>Girl Scouts Heart of Michigan</td>
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<tr>
<td>Glacier Hills Foundation</td>
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<td>Greenhills School</td>
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<td>Growing Hope</td>
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<td>Habitat for Humanity of Huron Valley</td>
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<td>Hemophilia Foundation of Michigan</td>
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<td>Home of New Vision</td>
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<tr>
<td>Hope Clinic</td>
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<td>Housing Bureau for Seniors</td>
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<td>Humane Society of Huron Valley</td>
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<td>IHA Cares Foundation</td>
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<td>Interfaith Hospitality Network of Washtenaw</td>
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<tr>
<td>Jewish Community Center of Greater Ann Arbor</td>
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<td>Jewish Family Services of Washtenaw County</td>
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<td>Jewish Federation of Greater Ann Arbor</td>
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<td>Kelly’s Kidz Foundation</td>
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<td>Legal Services of South Central Michigan</td>
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<td>Leslie Science &amp; Nature Center</td>
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<td>Make-A-Wish Foundation of Michigan</td>
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<td>Manchester Community Resource Center</td>
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<td>Michigan Radio - WUOM</td>
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<td>Michigan Theater Foundation</td>
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<td>Ronald McDonald House of Ann Arbor</td>
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<td>Young People’s Theater</td>
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<td>Ypsilanti Meals on Wheels</td>
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United Way of Washtenaw County
2010-2011 Accounting to the Community

United Way of Washtenaw County (UWWC) raised $5.7 million in the fiscal year ending June 30, 2011. Funds are generally invested in the community in the year following when they were collected.

UWWC supports a Network of Direct Services that helps people of all ages and throughout every stage of their lives primarily through the interconnected initiatives of our six Community Investment Focus Areas: Early Childhood Care and Education, Hunger Relief, Homelessness & Housing, Senior Assistance, Safety Net Health, and School-Aged Youth. United Way of Washtenaw County also invests in 367 non-profit organizations throughout the Washtenaw County area to deliver direct services every day.

Community Collaborations with nonprofit, government, corporate and other community partners allow us to further broaden United Way of Washtenaw County’s reach and have the ability to affect even more lives. United Way of Washtenaw County supports unique efforts to meet our community’s most pressing needs around the clock through such programs as Washtenaw County 2-1-1 Information and Referral service. Other major collaborations include Success by 6, Coordinated Funding, the Washtenaw Health Initiative, our partnership with Huron Valley Labor Council, and our support of the American Red Cross.

United Way of Washtenaw County proudly and responsibly fulfills donor intent, including Designated Gifts where funds are distributed to any nonprofit agency specified by the donor, whether or not the agency is otherwise affiliated with UWWC. UWWC distributes funds to 610 agencies across the United States, providing charitable dollars to support more than 283 communities.

United Way of Washtenaw County values its fiduciary responsibility to donors and the larger community. Over $10.00 is raised from every $1 spent on fundraising. Administrative costs are 4.7% of total expenses and are well below the average reported for most nonprofit agencies.

UWWC values transparency in its financial reporting. Links to UWWC’s IRS Form 990 and Audited Financial Statements can be found by visiting: uwwashtenaw.org
# Financial Summary

## CAMPAIGN REVENUE, SUPPORT & OTHER INCOME

### Revenue
- Pledges, Contributions, Bequests: $5,727,107
- Investment Income: $134,906
- Services Fees: $91,432
- Grants: $199,513
- Sponsorships, Events & Other Income: $301,194

### TOTAL REVENUE
$6,454,152

## COMMUNITY INVESTMENTS, AGENCY DESIGNATIONS & FUNCTIONAL EXPENSES

### Program Services
- Allocations & Community Investments: $2,650,908
- Agency Designations: $1,906,935
- Success by 6: $229,095
- Washtenaw 2-1-1: $85,054
- Community Service: $256,075

### Total Program Services
$5,128,067

### United Way of Washtenaw County
- Fundraising & Endowment: $566,681
- Management & General Operations: $285,816

### Total United Way of Washtenaw County
$904,151

### TOTAL EXPENSES
$6,032,218

## INCREASE (DECREASE) IN NET ASSETS
- $421,934

### COLLECTION LOSS PROVISION
- ($381,455)

### NET REALIZED & UNREALIZED GAINS (LOSSES) ON INVESTMENTS
- $278,807

### PENSION & OTHER POST-RETIREMENT RELATED CHARGES
- $34,937

### CHANGE IN NET ASSETS
- $354,223

### NET ASSETS-YEAR BEGINNING (7/1/10)
- $5,674,718

### NET ASSETS-YEAR ENDING (6/30/11)
- $6,028,941

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**Check Presentations**

[Images of check presentations]