Our Volunteer Center launched in September, 2014 to a warm community reception and a positive response! The center connects individuals or groups that want to volunteer with local nonprofits that rely on volunteers to help achieve their mission. The service is provided at no cost to the community—thanks to our sponsors: Bank of Ann Arbor, the Washtenaw County Office of Community and Economic Development and the Buhr Foundation.

Our Volunteer Center Planning Committee and community survey guided our decisions and made this truly a community driven volunteer initiative! Thanks to our Planning Committee Members: Megan Crosby, James Frenza, Jason Frenzel, Robby Griswold, Emily Hastie, Marquan Jackson, Larry Joseph, Scott Menzel, Yolanda Mesfin-Johnson, Shannon Novara, Shari Robinson-Lynx, Laura Seyfried, Eileen Spring and Nicole Torbert.

More than 400 ways to volunteer, from tutoring to gardening, from making copies to making meals, from set design to sewing. Find your perfect fit at VolunteerWashtenaw.org.

125+ agencies need your help! These nonprofits rely on volunteers to serve their missions, which range from serving the arts, health care, seniors, the environment, education and everything in between.

Our Volunteer Center and programs have connected nonprofits with an estimated 2200 hours of volunteer service: a value of over $203,000 to our nonprofit community.
Your Dollars are Changing Local Lives

A letter from the Leadership of the United Way of Washtenaw County:

Local dollars are changing local lives.

The United Way of Washtenaw County’s 2014-2017 Strategic Plan put us on the path to maximize our community impact results and our donors’ contributions!

An increased emphasis on our work and our five focus areas has helped the community understand that by working with local leaders and collaborative partners, the United Way provides real-time responses and solutions. We are excited to bring our results to you in this report.

Our new virtual Volunteer Center bridged an acknowledged gap in our community and has provided potential volunteers an easy way to connect to non-profits needing help. More than 9000 individual visits have been recorded to our website!

Our Campaign Co-Chairs, Dr. Susan Martin and Steve Dobson, deserve special recognition for their unparalleled support of this community. Their inherent desire to give back and make a difference has helped us to raise the funding needed to create measurable and lasting change for Washtenaw County.

We would like to thank all of our volunteers, donors, friends and partners who help us build a safety net of support for our citizens and provide solutions that no single cause agency can do on its own. The United Way logo promises hope and help for those in need. Our people make that promise come to life everyday – with your help we can change lives!

Todd Clark
Chairman
Board of Directors

Pam Smith
President/CEO
United Way of Washtenaw County

Our Financials

<table>
<thead>
<tr>
<th>Revenue</th>
<th>6/30/2014</th>
<th>6/30/2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donations</td>
<td>$5,811,223</td>
<td>$6,178,527</td>
</tr>
<tr>
<td>In-Kind</td>
<td>$212,032</td>
<td>$124,034</td>
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<tr>
<td>Events</td>
<td>$60,349</td>
<td>$61,822</td>
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<tr>
<td>Service Fees</td>
<td>$86,387</td>
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<tr>
<td>Interest</td>
<td>$77,971</td>
<td>$110,074</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$6,247,962</strong></td>
<td><strong>$6,566,103</strong></td>
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</table>

<table>
<thead>
<tr>
<th>Expense</th>
<th>6/30/2014</th>
<th>6/30/2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donor Directed</td>
<td>$2,339,654</td>
<td>$2,377,694</td>
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<tr>
<td>Grants to Agencies</td>
<td>$2,205,007</td>
<td>$2,346,467</td>
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<td>Program Services</td>
<td>$474,824</td>
<td>$585,575</td>
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<td>Uncollectible Provision</td>
<td>$190,279</td>
<td>$222,423</td>
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<tr>
<td>In-Kind</td>
<td>$212,032</td>
<td>$124,034</td>
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<tr>
<td>Fundraising</td>
<td>$529,189</td>
<td>$581,897</td>
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<tr>
<td>Management &amp; General</td>
<td>$355,999</td>
<td>$363,648</td>
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<tr>
<td><strong>Total Expense</strong></td>
<td><strong>$6,226,964</strong></td>
<td><strong>$6,601,698</strong></td>
</tr>
</tbody>
</table>

Board of Directors

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Ford Motor Company

Nancy Heine
AFSCME Local 3052
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General Motors Company

Doug Strong
University of Michigan Hospitals and Health Centers

* Executive Committee Member
# Retired from the 2015 Board

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Patrick Savage, chair
Kirk Albert
Rich Cooper
Bill Fileti
Lisa Hagan
Jeff Kennedy
Judy Walker
Laura Wolfick

Audit Committee
Katie Oppenheim, chair
Mary Jo Callan
Gretchen Driskell
Greg Franzier
Kevin Graber
Diane Keller
Our Work - Investing in Community

2015 VITA Tax Clinic

$374,574
The total amount of Federal and State tax dollars that were refunded.
Total Child Credits: $16,877
Total Property Tax Credit: $64,725
Total Homeward Credits: $92,315
Total Earned Income Tax Credits (EITC): $385,825

205 hours
The total number of volunteer hours valued at over $44,000.00.
Fees saved, assuming a cost $200 per return, was over $50,000.

255 clients
The average Adjusted Gross Income (AGI) per client was $15,050.
The average refund per client was $1,920.
The average age of our clients was 45.

Visit uwgive.org/211

2014 Top Five Needs Per Quarter

United Way 2-1-1
2-1-1 operators handled over
4370 calls for help
from Washtenaw County residents in 2014.

United Way Varsity Letter
in Community Service

Students from Washtenaw County high schools receive recognition and a varsity letter for exceeding 145 hours of outstanding volunteer work.

People That Make A Difference

Thank You from our
2015 Campaign Co-chairs,
Susan Martin and
Steve Dobos.

Over 200 companies and 10,000 people
joined forces to make a difference.

Resource Development Committee
David Canter, chair
Bill Brinkerhoff
Tim Damschroder
Steve Dobson
Dave Luton
Marquita Jackson
Ray Webb

Communication Committee
Marilyn Smith, chair
Carey Chesney
Megan Cross
Terri Devai
Char Luttrell
Shannon Novara
Michael Stelmeyer

2015 Annual Recognition Awards
Tim Marshall
Robert E. Guenzel Award
Mary Vella Smith
Sandy Williams
Elizabeth Woods
Poppenger Award
KeyBank
Comerica Bank
Black & Veatch
Huron Valley Award of Excellence

Student United Way
LIVE UNITED Spirit Award
Ypsilanti Community Utilities Authority
Nordstrom
NSK Corporation
Rising Star Award
Gina Torielli
Volunteer of the Year Award

Get Involved

Doug Gross and Joe Fitzsimmons
2013 Tuskegee Society Co-chairs

LGA Leadership Giving Association
Emily and Tim Marshall
2015 Leadership Giving Association Co-chairs

Emily Fegesonger and Brandon Black

Student United Way

Women's Leadership Initiative

Thank You for Your Support!
Our Work

COMMUNITY IMPACT: THE 5 STRATEGIC FOCUS AREAS

1. EARLY CHILDHOOD
   - Outcome: Children enter school ready to succeed.
   - 689 low-income, pre-kindergarten children received assistance to attend childcare centers that focus on learning and preparing for success in school.*

2. SCHOOL-AGE YOUTH
   - Outcome: Increase the high school graduation rate. Physically and emotionally safe.
   - 1,591 low-income middle and high school youth received assistance including: tutoring, mentoring and counseling to help them stay in school and make academic gains.*

3. HEALTH & NUTRITION
   - Outcome: Increase access to health services. Increase food security.
   - 13,769 low-income uninsured or underinsured patients received unsubsidized medical and/or dental care services.*
   - 11,485 low-income residents received nutritious food including home-bound residents who received home delivered meals.*

4. HOUSING & HOMELESSNESS
   - Outcome: Reduce the number of homeless families and individuals.
   - 1,856 low-income families and individuals were able to remain in their homes through eviction prevention and crisis intervention services.*

5. SENIORS
   - Outcome: Increase independent living factors for low-income seniors.
   - 4,787 low-income seniors maintained their financial and physical independence by receiving legal, home, and health care services.*

*Reflects program performance data from Washtenaw Coordinated Funders FY13-14.

Washtenaw Coordinated Funders

Since the fall of 2010, United Way of Washtenaw County, the Ann Arbor Area Community Foundation, the RNR Foundation and the Office of Community and Economic Development (representing Washtenaw County, the City of Ann Arbor, and the Washtenaw Urban County Executive Committee) have been collaborating as the Washtenaw Coordinated Funders. Over the past five years, we have invested over $27.7 million in grants for human services. Coordinating Funders maximizes each funder’s investment, leverages limited resources, and streamlines grantee application and reporting procedures. The partnership focuses the majority of its collective funding within the five strategic focus areas, while providing resources for the coordination of programs and the building of capacity of our agency partners. Coordinated Funding is an ongoing dialogue among funders and agency partners to meet the needs of our community’s most vulnerable.

Thank you to the following people for donating their time and expertise as volunteers.

Community Investment Committee
Jim Kastea, chair
Sharon Apollo
Todd Clark
David Clifford
Steve Day
Neel Haja
Norman Herbert
Verna McDaniel
Andrea Plevek
Shari Robinson-Lynk
Jillian Rosen

United Way of Washtenaw County invests in over 70 programs and initiatives of local social safety net organizations with a proven track record of achieving results. Two dollars or $2 million—or it all changes lives. Each gift means a family has food on the table, men and women have shelter against the cold, a child is well-prepared for school, and our community is a better place to live for everyone. For more information about our current investments, visit uwgive/our-work/grants.